















# To Avail Early Bird Discount, Block Your Stall Now!

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# President Communicates with Members

On the occasion of ELCINA's Annual Day on 29<sup>th</sup> September 2023, President Mr. Sanjay Agarwal heartily welcomes Members and shares his thoughts...



# FOREWORD

I convey my sincere thanks to my colleagues on the Executive Committee for the confidence they reposed in me to continue as President of this premier association for the year 2022-23. The year gone by was indeed a landmark for the industry as well as for ELCINA and there was a revival of economic fortunes for all of us.

It is my privilege and pleasure to present ELCINA's Annual Report for 2022-23.

The year 2022-23 has been a tremendous year as far as the Electronics and specially Semiconductor Industry in India is concerned. Global companies like Micron, Applied materials and others committed large investment in India. This will start the chain reaction of development of semiconductor eco-system in the country. India Semiconductor Mission (ISM) has been doing a commendable job of bringing the key semiconductor player on discussion table. ISM, under Semiconductor policy, supporting the entire value chain of Semicon, including ATMP, capital goods as well as the raw materials. This is a welcome step and ELCINA fully supports MeitY and its semiconductor initiatives. We strongly believe that this kind of support was never there, and it will boost the semiconductor manufacturing in India.

ELCINA, an association established in 1967 completed 55 years of service to the Electronics Manufacturing industry last year. ELCINA widened its spectrum of services to serve all segments of the Electronics Manufacturing value chain, from raw materials and components to EMS and Finished Equipment. ELCINA gives special focus on development of Micro and Small Industries (MSMEs) and believes that MSMEs are the backbone of any industrialized economy.

A key initiative this year was the MOU between ELCINA & SEMI. SEMI, headquartered in Milpitas, California, USA, is the leading global industry association comprising companies involved in the semiconductor, electronics design and manufacturing supply chain connecting a vast global community from electronics domain serving more than 2,500 member companies and 1.3 million professionals worldwide. The two associations agreed to foster collaboration and identify potential opportunities in upcoming semiconductor and microelectronics sector in the country and work to realise the potential.

ELCINA's focus remains on promoting value-added electronics manufacturing and has given due importance to promotion of Research and Development, Innovation and Skill Development to enhance the competitiveness of our Industry. We implement these objectives through our annual business promotion initiatives. This year we were able to organise more events which generated greater interest and enthusiasm among participants. Two flagship events of ELCINA; Source India (February 2023, Chennai) & Strategic Electronics Summit (Jul 2023, Bengaluru) were extremely successful in terms of participation and revenue. In April 2023 we organised 3<sup>rd</sup> edition of Electronic Supply Chain Summit in Noida, which is a miniature version of our larger event Source India. electronica productonica India just concluded in Bangalore a fortnight before where ELCINA & SEMI jointly organized the curtain raiser for SEMICON India 2024. This sets the stage for larger SEMICON event in 2024 which SEMI, ELCINA & MMI will jointly organize in New Delhi. Our two conference during electronica; CEO Forum and India PCB Tech were also quite successful. We have announced the next year's Source India during 23-24 January 2024 in Chennai. I invite Members to support this initiative to make it a showcase event of Indian Electronics Industry.



Under the National Policy for Electronics, MeitY has announced the PLI for IT hardware round 2.0 to boost the local manufacturing of laptops, desktops, All-in-one PC etc. The scheme received good response from the industry and MeitY has received 58 applications before the scheme closed on 31 Aug 2023. Other schemes like SPECS and EMC 2.0 continued their support to the industry. Many ELCINA members are benefitted from these schemes and National Policy on Electronics (2012 & 2019) has been the game changer for Indian electronics industry.

The Security Promotion Group of India merged with ELCINA two years back and we created a new vertical named as ELCINA Security Products Group (ESPGI). This sector has huge potential for electronics industry, and it is driven by electronics technology and use of security products and technology is growing rapidly.

India needs to strengthen its electronics eco-system and reduce our current excessive dependence of imports, largely of course from China. ELCINA with the support from its Members and MeitY has developed Source India – Electronics Supply Chain Portal. The Portal will help buyers and sellers coming together and connecting for business. We have 450+ registrations so far on the poral and it is increasing day by day. I am very much hopeful that by next AGM this number will be 1000+. I invite and urge all members to register on this portal and use it extensively for their business prosperity.

Few years ago, we started using social media actively to promote our activities and services. Today we have over 4600 followers on LinkedIn and similar numbers on other social media platforms. We have successfully reached out to a much larger industry network through this initiative.

Financially we can term this year a landmark year having surplus over 50 L for the first time in the history while our revenue just few lacs shy of Rs 5 crore. ELCINA events grown significantly specially Source India in Chennai contributing to this growth. Other activities too widened their wings and facilitating growth of the industry.

I am delighted to share that in last two years ELCINA has added 95 Members in its membership which is a record in itself. I thank our member colleagues who have supported this growth and efforts of ELCINA Secretariat have been praiseworthy. I am quite confident that soon we will reach our targeted benchmark of 500 members in next couple of years and continue to work on increasing our membership base even further which vital for the industry.

I take this opportunity to convey my special thanks to officials of MeitY, DPIIT, Finance, Telecom and other Ministries who have supported our efforts in serving the ESDM sector of India.

Going forward, I will continue to contribute to ELCINA activities & pledge my support to the Association.

With best wishes and warm personal regards,

C

Sanjay Agarwal President



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## Highlights of Activities & Events during the Year

#### ELCINA Activity Update September 2022 to September 2023

| Торіс  | Date  |
|--|---|
|  | 8 <sup>th</sup> – 10 <sup>th</sup> Sept. 2022   |
| 23 <sup>rd</sup> India International Security Expo 2022  | Pragati Maidan, New Delhi   |
| Webinar on India-Taiwan Semiconductor and ESDM Supply Chain Collaboration  | 14 <sup>th</sup> Sept. 2022   |
|  | 20 <sup>th</sup> Sept. 2022   |
| Presentation ceremony of 47th ELCINA Annual Awards 2022  | @ Hotel Eros, New Delhi   |
| ELCINA Industry Meet on "Enabling Electronics.   | 11 <sup>th</sup> Nov., 2022 @ Gandhi Nagar,   |
|  | Gujarat   |
| Opportunities for National & State ESDM Industry"  |   |
| Industry Meet & Seminar on "Semiconductor Packaging-   | 2 <sup>nd</sup> December, 2022 @ NDMC   |
| Enhancing Make in India in CCTV Industry"  | Convention Centre, New Delhi  |
| 12th Course India - Electropics Currely Chain 2022   | 13 <sup>th</sup> & 14 <sup>th</sup> Feb. 2023 @ Chennai   |
| 12 <sup>th</sup> Source India – Electronics Supply Chain 2023  | Trade Centre, Chennai   |
| Webinar on "E-Waste (Management) Rules 2022"   | 24 <sup>th</sup> March 2023   |
|  | 28 <sup>th</sup> April, 2023 @ Hotel Raddison,  |
| 3 <sup>ra</sup> Electronics Supply Chain Summit  | Noida   |
| "Consider a Francisco Occasional da Confector a Confector de Confector | 18 <sup>th</sup> May 2023 @ Grand Mercure,  |
| Seminar on Ecosystem Opportunities for ESDM industry   | Gandhinagar   |
| Webinar on Understanding the PLI 2.0 for IT Hardware   | 25th May 2023   |
| Wahiney on Devenhance The New Wander Material Caine  |   |
| Beyond Graphene  | 9th June 2023   |
| Industry Dialogue on Incentives Available for Electronics  | 16 <sup>th</sup> June 2023 @ Hotel Taj  |
| Industry   | Hyderabad   |
| 13th Stratagic Electronics Summit 2022   | 17 <sup>th</sup> & 18 <sup>th</sup> July 2023 @ Hotel Hilton,   |
| 12th Strategic Electronics Summit 2025   | Bengaluru   |
| Semicon India 2023   | 25 <sup>th</sup> – 30 <sup>th</sup> July 2023 @ Mahatma   |
|  | Mandir, Gandhinagar, Gujarat  |
| ELCINA-SEMI CEO Forum & SEMICON India "Curtain Raiser"   | 13 <sup>th</sup> September 2023, BIEC   |
|  | Bengaluru<br>14 <sup>th</sup> September 2023, BIEC  |
| India PCBTech Conference   | Bengaluru   |
| Special Industry Get Together – Felicitating first movers in   | 14 <sup>th</sup> September 2023, Hotel Lalit  |
| Semiconductors   | Ashok, Bengaluru  |
| India-Taiwan Electronics B2B Meet  | 19 <sup>th</sup> September 2023, @Ritz Carlton,   |
|  | Bengaluru   |
| India -Taiwan Electronics B2B Meet   | 22 <sup>nd</sup> September 2023, The LaLit ,  |
|  | 23rd India International Security Expo 2022         Webinar on India-Taiwan Semiconductor and ESDM Supply         Chain Collaboration         Presentation ceremony of 47th ELCINA Annual Awards 2022         ELCINA Industry Meet on "Enabling Electronics,         Semiconductor & Display Industry in Gujarat Ecosystem         Opportunities for National & State ESDM Industry"         Industry Meet & Seminar on "Semiconductor Packaging-<br>Enhancing Make in India in CCTV Industry"         12 <sup>th</sup> Source India – Electronics Supply Chain 2023         Webinar on "E-Waste (Management) Rules 2022"         3 <sup>rd</sup> Electronics Supply Chain Summit         "Seminar on Ecosystem Opportunities for ESDM Industry"         Webinar on Understanding the PLI 2.0 for IT Hardware         Webinar on Borophene: The New Wonder Material Going         Beyond Graphene         Industry Dialogue on Incentives Available for Electronics         Industry         12th Strategic Electronics Summit 2023         ELCINA-SEMI CEO Forum & SEMICON India "Curtain Raiser"         India PCBTech Conference         Special Industry Get Together – Felicitating first movers in Semiconductors         India-Taiwan Electronics B2B Meet |



#### Presentation ceremony of ELCINA Awards 2021-22

The 47<sup>th</sup> Annual Presentation Ceremony for ELCINA Awards for Excellence in Electronics Hardware Manufacturing & Services was celebrated on 20<sup>th</sup> September 2022 at Eros Hotel, Nehru Place, New Delhi. The 47th ELCINA Awards were presented by the *Chief Guest* Shri Hansraj Verma, I.A.S., Chairman & Managing Director, The Tamil Nadu Industrial Investment Corporation Limited (TIIC). Shri Verma was joined by Shri Sanjay Kumar Rakesh, CEO of CSC SPV.

#### WINNERS OF ELCINA AWARDS 2021-22

EXPORTS | Large Scale

- 1st Prize: SFO Technologies Pvt.Ltd., Cochin
- 2nd Prize: AT & S India Pvt.Ltd., Mysore
- 2<sup>nd</sup> Prize: TDK India Pvt.Ltd., Kalyani
- Certificate of Merit: Salcomp Manufacturing India Pvt.Ltd., Sriperumbudur
- Certificate of Merit: Syrma SGS Technology Limited, Chennai

#### EXPORTS | SME

- 1st Prize: CII Guardian International Ltd., Cochin
- 2nd Prize: Alpha Design Technologies Pvt.Ltd., Bangalore
- Certificate of Merit: XPRO India Limited, Bankura
- Certificate of Merit: Sahasra Electronics Pvt.Ltd., Noida

#### QUALITY | Large Scale

- 1st Prize: SFO Technologies Pvt.Ltd., Cochin
- 2nd Prize: Syrma SGS Technologies Ltd., Chennai
- Certificate of Merit: AT & S India Pvt.Ltd., Mysore
- Certificate of Merit: Cookson India Pvt.Ltd., Chennai

QUALITY | SME

- 1st Prize: SASMOS HET Technologies Ltd., Bangalore
- 2nd Prize: XPRO India Limited, Bankura
- Certificate of Merit: Amara Raja Electronics Ltd., Chittoor
- Certificate of Merit: CII Guardian International Limited, Cochin

RESEARCH & DEVELOPMENT | Large Scale

- 1st Prize: SFO Technologies Pvt.Ltd., Cochin
- 2<sup>nd</sup> Prize: **TDK India Pvt.Ltd., Kalyani**

RESEARCH & DEVELOPMENT | SME

- 1st Prize: Samriddhi Automations Pvt.Ltd., Noida
- 2nd Prize: Vighnaharta Technologies Pvt.Ltd., Pune

#### ENVIRONMENT MANAGEMENT | Large Scale

1<sup>st</sup> Prize: **TDK India Pvt.Ltd., Kalyani** 



- 1<sup>st</sup> Prize: Cookson India Pvt.Ltd., Chennai
- 2<sup>nd</sup> Prize: Molex India Pvt.Ltd., Bangalore
- Certificate of Merit: Syrma SGS Technologies Ltd., Chennai

ENVIRONMENT MANAGEMENT | SME

- 1st Prize: Vishay Semiconductor India Pvt. Ltd., Mumbai
- 2nd Prize: XPRO India Limited, Bankura

BUSINESS EXCELLENCE | Large Scale

1st Prize: Cookson India Pvt. Ltd., Chennai

#### BUSINESS EXCELLENCE | SME

- Certificate of Merit: Envisys Technologies Pvt. Ltd., Bangalore
- Certificate of Appreciation: Samriddhi Automations Pvt. Ltd., Noida

INNOVATION | Large Scale

- 1<sup>st</sup> Prize: SFO Technologies Pvt. Ltd., Cochin
- 2<sup>nd</sup> Prize: Molex India Pvt. Ltd., Bangalore

#### INNOVATION | SME

- Ist Prize: Dilabs Systems Pvt.Ltd., Bangalore
- 2<sup>nd</sup> Prize: Sunlux Technovations Pvt.Ltd., Bangalore

#### START-UPS:

- 1st Prize: LitAir Solutions LLP, Goa
- 2<sup>nd</sup> Prize: Likhotronics Tech Pvt.Ltd., Kanpur
- Certificate of Merit: Innerve Power Solutions Pvt.Ltd., Bengaluru
- Certificate of Merit: Orangewood Research & Advancement Labs Pvt.Ltd., Noida

#### ELCINA JURY AWARDS 2021-22

- Outstanding Performance by an Indian PCB Manufacturer Epitome Components Pvt.Ltd., Ahmednagar
- Excellence in Make in India by an EMS Company Incap Contract Manufacturing Services Pvt.Ltd., Bengaluru
- Outstanding Performance by an Emerging SME in Electronics Manufacturing and IT Products HLBS Tech (P) Limited, Bhopal
- Special Recognition for Lifetime Service to Space & Semiconductor Industry Shri Surinder Singh, Director (Retd) Semiconductor Laboratory, Mohali
- Extraordinary Contribution to Promotion of ESDM Industry through Policy Intervention Shri SK Marwaha, Group Coordinator & Scientist G, Ministry of Electronics & IT
- Electronics Company of the Year

#### Syrma SGS Technology Limited, Chennai

• Electronics Man of the Year

Mr Amrit Manwani, CMD, Sahasra Electronics Pvt.Ltd., Noida



#### **ELCINA Signed MOU with SEMI Jul, 2022**

SEMI, headquartered in Milpitas, California, USA, is the leading global industry association comprising companies involved in the semiconductor, electronics design and manufacturing supply chain connecting a vast global community from electronics domain serving more than 2,500 member companies and 1.3 million professionals worldwide.



The two associations agreed to foster collaboration and identify potential opportunities in upcoming semiconductor and microelectronics sector in the country and work to realize the potential.



## 23<sup>rd</sup> India International Security Expo 8th – 10th September 2022 @ Pragati Maidan, New Delhi

The 23rd India International Security Expo was scheduled from 8th to 10th of September 2022 at Hall No 2, Pragati Maidan, New Delhi. SPGI (Security Promotion Group of India) with ELCINA (Electronic Industries Association of India) joined hands with India Trade Promotion Organisation (ITPO) as its "Partner

Association" for 23rd India International Security Expo. ELCINA co-organized conference to highlight industry issues and opportunities. The Guest of Honour was Mr. S.K. Marwaha, Senior Director/ Scientist "G", Ministry of Electronics & IT (MeitY), Govt. of India.



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Webinar on India-Taiwan Semiconductor and ESDM Supply Chain Collaboration 14<sup>th</sup> September 2022



ELCINA and Institute for Information Industry (III), Taiwan a research and industry development body under their Ministry of Economic Affairs, organized webinar on "India-Taiwan Semiconductor and ESDM Supply Chain Collaboration" on 14th September 2022. The Meet will have focused discussions on the Semiconductor & ESDM Supply Chain. The Meet witnessed strong participation by over 100 online delegates/visitors. The Webinar / Conference hosted eminent speakers from India & Taiwan. The B2B witnessed keen interest with each Vendor having 4-5 meetings adding up-to over 25 meetings.

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# Presentation Ceremony of 47th ELCINA Annual Awards 2022 20<sup>th</sup> September 2022 @ Hotel Eros, New Delhi

The 47th Annual Presentation Ceremony for ELCINA Awards for Excellence in Electronics Hardware Manufacturing & Services was celebrated on 20<sup>th</sup> September 2022 at Hotel Eros, New Delhi. The 47<sup>th</sup> ELCINA Awards were presented by the Chief Guest Mr. Hans Raj Verma, I.A.S., Chairman & MD, TIIC, and Guest of Honour, Mr SanjayKumar Rakesh, IAS, MD & CEO, CSC e-Gov services India Ltd..





## ELCINA Industry Meet on "Enabling Electronics, Semiconductor & Display Industry in Gujarat Ecosystem Opportunities for National & State ESDM Industry" 11<sup>th</sup> November 2022 @ Gandhinagar, Gujarat



ELCINA organized an Industry Meet on "Enabling Electronics, Semiconductor & Display Industry in Gujarat Ecosystem Opportunities for National & State ESDM Industry" on 11th November 2022 @ Gandhinagar, Gujarat

# Industry Meet & Seminar on "Semiconductor Packaging- Enhancing Make in India in CCTV Industry"

2<sup>nd</sup> December 2022 @ NDMC Convention Centre, New Delhi

An Industry Meet on Semiconductor Packaging – Enhancing Make in India in CCTV Industry was organized under the aegis of Electronic Industries Association Of India (ELCINA) on 2<sup>nd</sup> December 2022 @ **NDMC Convention Centre, New Delhi**. The discussions focused on importance and challenges of the video surveillance industry and its criticality for ensuring internal and data security.

In the current scenario of proliferating cyber threats and hacking into communication systems, protecting communities, businesses, and our security systems has become a vital need.



## 12th Source India – Electronics Supply Chain 2023 13th & 14th February 2023 @ Chennai Trade Centre











The 12<sup>th</sup> Source India was organized by ELCINA on 13<sup>th</sup> & 14<sup>th</sup> February 2023 at Chennai Trade Centre, Chennai. The event hosted over 130 Exhibitors and 3000+ Delegates and Visitors as well as 1000+ Buyer



Seller Meetings with 40 large and Medium size Buyer Companies. This has really made a strong impact on the Supply Chain and has given a boost to the Industry's efforts to enhance value addition and encourage investments in the sector. The Conference, which was on the theme "Deep Manufacturing in ESDM Space – Opportunities Making India a One Step Sourcing Hub" was in line with this objective of strengthening the supply chain.



Webinar on E-Waste (Management) Rules 2022 24<sup>th</sup> Mach 2023

ELCINA organized workshop jointly with Central Pollution Control Board (CPCB) on **"E-Waste** (Management) Rules, 2022" virtually on 24th Mach 2023 for awareness of our members about E-Waste and seek some clarifications as well as resolution of industry issues, as High importance is being given to the issue of E-Waste as the challenges of climate change and environmental pollution are becoming serious. India, like the rest of the world is addressing this issue so that we may have a safer and sustainable world in the future. Accordingly, several laws and regulations are being formulated.

#### **3rd Electronics Supply Chain Summit** 28th April, 2023, Radisson Hotel, Noida

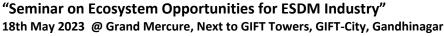
ELCINA organized its 3rd Electronics Supply Chain Summit successfully on Friday, 28th April, 2023 at Radisson Hotel, Sector-18, Noida on the theme of "Road to Atmanirbhar Bharat in Electronics Manufacturing" and received an overwhelming response.

The summit was attended by over 300 delegates from various companies and organizations in the electronics industry, electrical component manufacturers and semiconductors. 45 exhibitors participated in the event with 14 Buyer companies with over 150 buyer-seller meetings. The event was well attended with participants giving positive feedback.





The summit brought together industry experts, policymakers, and stakeholders to discuss the latest developments, challenges, and opportunities in the electronics manufacturing sector. The Conference speakers deliberated on Demand and opportunities in the critical segment of Electronic Components, Key Sectors which were driving demand in India and the roadmap for India's Semiconductor Mission with special focus on Assembly, Testing, Marking and Packaging (ATMP) for realistic build-up of the Semiconductor Eco-System.







ELCINA hosted Seminar on Ecosystem Opportunities for the ESDM industry on 18<sup>th</sup> May, 2023 @ Gandhinagar Gujarat, Empowering the ESDM industry with Information dissemination on future opportunities with a focus on MSMEs. The Seminar brought together the stakeholders, investors and Govt. officials to discuss the trends, opportunities, incentives and challenges in the EDSM ecosystem.

The seminar witnessed participation of all the stakeholders, investors, Govt. officials, industry engaging in insightful discussions on Path Breaking Gujrat Electronics Policy 2022-2028, FAB Investment announcement at Dholera, potential challenges and how to overcome, modern trends, opportunities, incentives etc. The event emphasized the importance of the requirement of significant investments, Government support, and sustainability and identified opportunities for leveraging environmentally responsible practices while fostering economic growth.

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# Webinar on Understanding the PLI 2.0 for IT Hardware 25<sup>th</sup> May 2023

ELCINA organized an interactive session with MeitY officials on 25th May where Shri Amitesh Kumar Sinha, Joint Secretary, MeitY made a presentation on the provisions of the scheme. MeitY team interacted with industry members and resolved various queries during the discussion.

ELCINA believe that the implementation of the Production Linked Incentive Scheme 2.0 will play a pivotal role in fostering growth, innovation, and competitiveness in the IT hardware industry. It presents a unique opportunity for our member companies to capitalize on the benefits offered by this scheme and strengthen their position in the market.

# Webinar on Borophene: The New Wonder Material Going Beyond Graphene 9<sup>th</sup> June 2023

ELCINA with support of EFY Group initiated a series of Tech Talks on emerging technologies and materials which are impacting electronics technology. ELCINA organized a Webinar on Borophene: The New Wonder Material Going Beyond Graphene on 9<sup>th</sup> June 2023. This webinar was addressed by Professors from IIT Jodhpur, aimed to explore the advancements in borophene research and its potential impact on the electronics and semiconductor industry.



### Industry Dialogue on Incentives Available for Electronics Industry

#### 16th June 2023 @ Hotel Taj Deccan, Banjara Hills, Hyderabad

To create awareness among the companies about these schemes through a dialogue with industry, ELCINA in association with our knowledge partner, Edgerise Global organized an Industry Interactive session on 16th June, 2023 at Hotel Taj Deccan, Banjara Hills, Hyderabad. Through this initiative, we were keen to bring all the stakeholders on a common platform and utilize these Schemes to facilitate new investments in manufacturing.



# 12<sup>th</sup> Strategic Electronics Summit 17<sup>th</sup> & 18<sup>th</sup> July 2023 @ Hotel Hilton, Bengaluru

The 12th edition of Strategic Electronic Summit was on 17<sup>th</sup> & 18<sup>th</sup> July, 2023 at Hotel Hilton, Bengaluru. The summit was attended by over 1200+ delegates/visitors from various companies and organizations in the electronics industry, electrical component manufacturers and semiconductors. The event was well attended with 650+ Organizations, 40+ Key Speakers & Industry Leaders & 8 DRDO Labs. The defennovation awards were presented at the conclusion of the Inaugural Session by Dr. Satheesh Reddy, Former SA to RM & Chairman DRDO in the presence of Mr. Ranganathan S., Mr. Bhanu Prakash Srivastava, Dr Chandrika Kaushik, Lt Gen Vineet Gaur, Mr. Sanjay Agarwal and Mr. N Ramachandran.





# SemiconIndia 2023 25<sup>th</sup> & 30<sup>th</sup> August @Mahatma Mandir, Gandhinagar





## ELCINA-SEMI CEO Forum & SEMICON India "Curtain Raiser" 13th September 2023, BIEC, Bengaluru

ELCINA, SEMI, and MMI jointly organized the **"ELCINA – SEMI CEO Forum & SEMICON® India** 2024 Curtain Raiser", a highly significant event for India's rapidly evolving electronics industry. The event's theme, **"India - Trusted Partner and Emerging Force in the Global Electronics Value Chain,"** perfectly aligned with India's vision for the industry. Trust is paramount as India aspires to become a custodian of semiconductor technology, with profound implications for the global economy. The Guest of Honour of the CEO Forum was Mr. Gursharan Singh, Sr. VP, BE Operations, Micron Technology.



## India PCBTech conference

### 14<sup>th</sup> September 2023, BIEC, Bengaluru



## India-Taiwan Electronics B2B Meet 19<sup>th</sup> September 2023, Ritz Carlton, Bengaluru

ELCINA in collaboration with its MOU partner, Institute for Information Industry (III), Taiwan organized B2B matchmaking on 19<sup>th</sup> Sept. in Bengaluru with 10 Taiwanese companies. These matchmaking sessions offered a unique opportunity to connect with Taiwanese companies exploring business prospects in India.





India-Taiwan Electronics B2B Meet 22<sup>nd</sup> September 2023, The LaLit, New Delhi





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# **Policy Scan**

# Highlights of Union Budget 2023-24

Hon'ble Finance Minister Ms. Nirmala Sitharaman presented the Union Budget 2023-24 on February 1st, 2023. The budget introduces a range of measures to ease business compliance and emphasize infrastructure development. A commitment to reduce the fiscal deficit to below 4.5% of GDP by 2025-26 is evident.

The budget notably bolsters the electronics sector through various strategic initiatives. The focus on creating and enhancing digital platforms at the macro level is expected to fuel demand for electronics and facilitate smoother business operations. This multi-pronged approach is poised to invigorate economic growth, infrastructure projects, and employment prospects.

In summation, the Union Budget's key highlights encompass these pivotal moves:

| Sev | ven priorities of Union Budget | Air | ns of Budget 2023 to include:                        |
|-----|--------------------------------|-----|--|
| 202 | 23-24:                         | 1.  | Facilitating ample opportunities for citizens        |
| 1.  | Inclusive development.         | 2.  | Providing strong impetus to growth and job creation  |
| 2.  | Reaching the last mile.        | 3.  | Strengthening macro-economic stability               |
| 3.  | Infrastructure and investment. | 4.  | To aim for the empowerment of women in Budget        |
| 4.  | Unleashing the potential.      |     | 2023   |
| 5.  | Green growth.                  | 5.  | To enable women self-help groups to reach next stage |
| 6.  | Youth power.                   |     | of economic empowerment                              |
| 7.  | Financial sector               | 6.  | To help self-help groups with raw material supply,   |
|     |                                |     | branding, marketing of products                      |
|     |                                |     |  |

2.1 Key highlights of Union Budget 2023-24: Electronics Industry

#### A. Supporting Manufacturing of Electronics

- Custom duty exemption for the import of machinery required for manufacture of lithiumion cells for batteries used in EVs
- Reduction on Basic Custom duty on specific parts used in manufacturing of Television Sets to 2.5%
- Relief on custom duty on import of certain parts used in the manufacturing of Mobile Phones
- Rectification of inverted duty structure to encourage manufacturing of electric kitchen chimneys

| SI .<br>No. | Notification<br>number and<br>Date   | Amendments  |
|-------------|--|---|
| 1.          | Notification<br>No.<br>25/1999-<br>Customs, dated<br>the 28th<br>February, 1999, | In the said notification, in the TABLE, in LIST A,-<br>(i) against S. No. 17, in column (4), for the entry, the entry<br>"Ferrites; Pre-calcined Ferrite Powder." shall be substituted;<br>(ii) against S. No. 225, in column (3), for item (vi), the following<br>item shall be substituted, namely: - |



|   | T   | years of dedicated ser  |
|---|---|---|
|   | vide number<br>G.S.R. 161(E),<br>dated the 28th<br>February, 1999   | <ul> <li>"(vi) Liquid crystal polymer (LCP)";</li> <li>(iii) after S. No. 225 and the entries relating thereto, the following S. No. and entries shall be inserted,</li> </ul>  |
|   |   | "225A. 3824 99 00 Palladium Tetra Parts of Amine Sulphate Connectors";  |
| 2.  | Notification<br>No.<br>25/2002-<br>Customs, dated<br>the 1st March,<br>2002, vide<br>number G.S.R.<br>122(E), dated<br>the 1st<br>March, 2002 | In the said notification, in the TABLE, against S. No. 69, in column<br>(3), after the words "Mobile Hand sets", the words "or Battery of<br>Electrically Operated Vehicles" shall be inserted;   |
| 3. Notification<br>No.<br>57/2017-<br>Customs, dated<br>the 30th June,<br>2017 vide<br>number G.S.R.<br>798(E), dated<br>the 30th June, |   | In the said notification, in the TABLE,<br>(i) against S. No. 6B, in column (3), for item (a), the following item<br>shall be substituted, namely:-<br>"(a) Inputs or parts, other than camera lens, for use in manufacture<br>of Camera Module of cellular mobile phones";<br>(ii)after S. No. 6B and the entries relating thereto, the following S.<br>No. and entries shall be inserted, namely: - |
|   | 2017  | <ul> <li>"6BA. Any chapter</li> <li>(a) Camera lens for the use in manufacture of Camera Module of cellular mobile phones</li> <li>(b) Inputs or sub-parts for use in manufacture of Camera lens of Camera lens of Camera Module of cellular mobile phones</li> </ul>   |



#### **DISPLAY CENTRE in ELCINA House**

The Display Centre, which was inaugurated in August, 2007, continues to attract visitors to ELCINA House. The Association also provides audio/video presentations of the participating companies to the visitors through LCD Panel installed in this Centre. At present, products of the following companies are on display in the Centre:-

| Full St | alls                                     | Half/Mini Stalls                      |
|---------|--|---------------------------------------|
| 1.      | Bharat Electronics Ltd, Bangalore        | 1.CTR Mfg Industries Ltd, Aurangabad  |
| 2.      | TDK India Pvt. Ltd, Noida                | 2. Super Mount Pack Pvt. Ltd. ,       |
| 3.      | Vishay Components India Pvt. Ltd, Pune   | Bangalore                             |
| 4.      | Teknik Electromeconic Pvt Ltd, Bangalore | 3. Neotec, Taiwan                     |
| 5.      | SGS Tekniks Manufacturing Pvt. Ltd,      | 4. Sowparnika Thermistors and Hybrids |
|         | Gurgaon                                  | Pvt.Ltd., Thrissur (Kerala)           |
| 6.      | Syrma Technology Pvt. Ltd., Chennai      |                                       |
| 7.      | Deki Electronics Ltd, Noida              |                                       |
| 8.      | Elin Electronics Ltd, New Delhi          |                                       |
| 9.      | Bhagyashree Industries, Secunderabad     |                                       |
| 10.     | AT & S India Pvt.Ltd., Nanjangud         |                                       |
| 11.     | EMI Solutions Pvt.Ltd., Bangalore        |                                       |
|         |  |                                       |

#### **ELCINA on social media:**

ELCINA actively started using social media platforms in Dec 2020. This activity is supported and sponsored by PCB Power and Globe Capacitors; has given prominent visibility to ELCINA and created the base from where ELCINA can widen its reach. ELCINA is now available on all leading social media platforms such LinkedIn, twitter, Facebook and Instagram and posting relevant content regularly. Some snapshots are given below:



#### Website & e-Services

Keeping pace with the current technologies and higher interaction through online platform, ELCINA refreshed its website (<u>www.elcina.com</u>) to new look and features. ELCINA Fortnightly Newsletter – providing regular update and website links to enhance web awareness. Key information about major policy announcements and relevant notifications are readily available on ELCINA website.





#### Conference Facilities at ELCINA House

ELCINA House is equipped with facilities for holding Conferences, Seminars, Workshops, business events and corporate programmers. The Meeting room on the first floor, with a capacity of upto 35 in classroom seating style with comfortable revolving chairs, is equipped with dais, LCD Projector, Audio Systems, Wireless Internet and dining space. In addition to this office space has been created for small offices.

Capacity chart of Existing Conference Facilities in ELCINA House:

- 1. Conference Hall first floor 40
- 2. Conference Room Basement 25

Presentation facilities, selective secretarial support and complete catering services are also available.

There is a growing popularity amongst companies utilising these facilities and the infrastructure is comparable with the most comfortable and high quality conference facilities available in New Delhi.

#### ELCINA Consulting Services – Tools for Enhancing Competitiveness:

Government announced 3 key Schemes under NPE 2019 on 20th March 2020, PLI, SPECS and EMC 2.0 which together constitute the foundation of NPE 2019. They are expected to enable large scale electronics manufacturing, a domestic supply chain ecosystem of components and state-of-the-art infrastructure. It will contribute significantly to achieving a USD 1 Trillion digital economy, a USD 5 Trillion GDP by 2025 and a US\$ 400 Bn ESDM Industry with higher value addition.

Of these three, Scheme for Promotion of Manufacturing of Electronic Components and Semiconductors (SPECS), is of special interest to ELCINA Members as this is a successor of erstwhile M-SIPS scheme.

ELCINA has its empanelled consultants who provide end to end project consultancy to apply under the Scheme. ELCINA provides Consulting Services with the aim of empowering the industry, enabling innovation, translating quality into a differentiator, and enhancing competitiveness to face globalization. The Resource Persons empanelled by ELCINA also offer consultancy in market research, technology & process up gradation, management systems, financial viability studies, etc.

ELCINA is equipped to take up specialized research and industry / market study projects through its consulting services activities to support local as well as global industry players.

#### **Publications & Database**

In addition to ELCINA's Electronic Outlook and Annual Directory of Indian Electronics Industry, other publications of the Association include.

- Market Study to Understand Distribution Channel for Select Electronics (Components & End Products) in India (Published : 2017)
- A Study on Opportunities and Challenges in Strategic Electronics in Aerospace & Defence Sector with Focus on MSMEs (Published: Jul 2016, Updated in Jul 2017)
- A Study on Indian Printed Circuit Board Industry & Market (Published: 2016, Updated in 2021)
- ELCINA Component Task Force Report
- ELCINA EMS Task Force Report

#### ELCINA Directory for Indian Electronics Industry

36<sup>th</sup> edition of ELCINA Directory of Indian Electronics Industry for 2022-23 will be released on 29<sup>th</sup> September, 2023



# Membership

41 new members, including 20 Full Members, 09 Associate Members, 08 Affiliate Industry Members, 03 Corporate Members, 01 Foreign Member joined ELCINA during the Activity Year as per list below: -

| S.No. | Organisation Name  | Joining Date | Member Category |
|-------|--|--------------|-----------------|
| 1     | Elmex Electric Pvt. Ltd., Vadodara                                     | 20-09-2022   | FM              |
| 2     | Semi-conductor Laboratory, Mohali                                      | 20-09-2022   | FM              |
| 3     | Shri Kailash Logistics (Chennai) Ltd., Chennai                         | 20-09-2022   | СМ              |
| 4     | Comet Technologies USA Inc., California, USA                           | 20-09-2022   | FRM             |
| 5     | Mann Electronics India Pvt. Ltd., Kota Rajasthan                       | 17-10-2022   | FM              |
| 6     | Visteon Electronics India Pvt Ltd., Chennai                            | 13-02-2023   | FM              |
| 7     | Tescom, Bengaluru  | 13-02-2023   | FM              |
| 8     | SK Fastner Machinery and Metals Pvt Ltd., Delhi                        | 13-02-2023   | FM              |
| 9     | JBC Soldering Tools for Electronics India Pvt. Ltd., Chromepat         | 13-02-2023   | AM              |
| 10    | Omega Products Pvt Ltd., Mumbai  | 13-02-2023   | AM              |
| 11    | IndoSpace Development Management Pvt. Ltd., Mumbai                     | 13-02-2023   | СМ              |
| 12    | Indium Solder Private Limited, Chennai                                 | 13-02-2023   | FM              |
| 13    | UNO Minda Limited, Manesar   | 13-02-2023   | FM              |
| 14    | Avalon Technologies Limited, Chennai                                   | 13-02-2023   | FM              |
| 15    | Microtech Polymers, Chennai  | 13-02-2023   | FM              |
| 16    | Sunnic Technology & Merchandise (I) Pvt Ltd, Chennai                   | 13-02-2023   | AM              |
| 17    | Helmsman (India) Quality & Technology Services Pvt. Ltd.,<br>New Delhi | 13-02-2023   | AFM             |
| 18    | CP Plus (Aditya Group), Noida  | 13-02-2023   | AFM             |
| 19    | Aequs SEZ Pvt. Ltd. – DTA, Bengaluru                                   | 13-02-2023   | СМ              |
| 20    | Ecofrost Technologies Pvt. Ltd., Pune                                  | 28-04-2023   | FM              |
| 21    | VIIN Solutions Pvt. Ltd., Bangalore                                    | 28-04-2023   | AFM             |
| 22    | Virtubox Infotech Pvt. Ltd., Noida                                     | 28-04-2023   | AM              |
| 23    | Evergreen Recyclekare (I) Pvt. Ltd., Navi Mumbai                       | 28-04-2022   | AFM             |
| 24    | MQS Technologies Private Limited, Hyderabad                            | 28-04-2023   | FM              |
| 25    | Rubamin Private Limited, Vadodara                                      | 17-07-2023   | FM              |
| 26    | Multiline Electronics Pvt. Ltd., Pune                                  | 17-07-2023   | FM              |
| 27    | J R Sensing & Electronics Technologies, Hosur                          | 17-07-2023   | AM              |
| 28    | Highness Microelectronics Pvt.Ltd., Mumbai                             | 17-07-2023   | AM              |
| 29    | Parylene Asia Technologies Pvt. Ltd., Bangalore                        | 17-07-2023   | AM              |
| 30    | Shimadzu Analytical India Pvt. Ltd., Delhi                             | 17-07-2023   | AFM             |
| 31    | Micropack Private Limited, Bangalore                                   | 17-07-2023   | FM              |
| 32    | Envitest Laboratories Pvt.Ltd., Bengaluru                              | 17-07-2023   | AFM             |
| 33    | BE Analytic Solutions LLP, Bengaluru                                   | 17-07-2023   | AFM             |
| 34    | Sinaxis Enterprises Pvt. Ltd., Mumbai                                  | 05-09-2023   | FM              |
| 35    | SRF Limited, Delhi   | 05-09-2023   | FM              |
| 36    | Veeyor Polymers Pvt. Ltd., Bangalore                                   | 05-09-2023   | FM              |
| 37    | Avirata Defence Systems Limited, Bengaluru                             | 05-09-2023   | FM              |
| 38    | Wangda Technologies Pvt. Ltd., Greater Noida                           | 05-09-2023   | AM              |
| 39    | Labifix Innovations Pvt. Ltd., Bengaluru                               | 05-09-2023   | AM              |
| 40    | PTD Cleantech Solutions Pvt. Ltd., Pune                                | 05-09-2023   | AFM             |

| _ |    |   |            | <b>years</b> of dedicated service |
|---|----|---|------------|-----------------------------------|
|   | 41 | Micron Technology Operations India LLP, Hyderabad | 05-09-2023 | FM                                |

Till the Executive Committee Meeting of 29-09-2023, the total direct membership stood at 304 (191 Full Members71 Associate Members, 35 Affiliate Industry Member, 03 Corporate Members and 04 Foreign Members). As per the rules of the Association and advised by the Executive Committee, the names of defaulting members, with long overdue subscription payments, had to be deleted.

#### Annual General Meeting (AGM)

The 54<sup>th</sup> Annual General Meeting of the Association was held in Eros Hotel, New Delhi, on 20<sup>th</sup> September 2022 under the Presidentship of Mr. Sanjay Agarwal. Following the election during the AGM and the subsequent EC Meeting, Mr. Sanjay Agarwal was re-elected as President of ELCINA for 2022-23. The next AGM is scheduled to be held in New Delhi on 29<sup>th</sup> September 2023.



# **ELCINA Representation on Various Bodies (Including BIS)**

## ELCINA is represented on the following Committees set up by the Government of India:

| S.No | Name of Committee   | Name of Convenor  | Date      | Duration |
|------|---|---|-----------|----------|
| 1    | Project Review Committee under<br>Electronics Manufacturing Cluster<br>(EMC Scheme)   | Mr. Nirmod Kumar<br>Director, MeitY                     |           |          |
| 2    | Committee to deliberate the<br>mechanism of surveillance for goods<br>registered under the "Electronics &<br>Information Technology Goods<br>(Requirements of Compulsory<br>Registration) Order, 2012 (CRO)"  | Mr. Sushil Jhangid<br>Scientist 'B' MeitY               | 2012      |          |
| 3    | Project Guidance cum Review<br>Committee (PGRC)of review the<br>technical and financial progress of the<br>Common Research & Technology<br>Development Hub (CRTDH) set up at IIT<br>Roorkee.                  | Dr. Sarika Madan<br>Ministry of Science &<br>Technology | Oct 2017  |          |
| 4    | Committee for Impact Assessment of<br>Electronic Manufacturing Cluster<br>Scheme  | Shri Nirmod Kumar<br>Director, MeitY                    | July 2018 |          |
| 5    | Independent Evaluation Committee for<br>Evaluation of Central Sector Scheme –<br>Research and Development in<br>IT/Electronics/CC&BT  | Dr. Sandip Chatterjee,<br>MeitY                         | Sep 2019  |          |
| 6    | Committee constituted to review and<br>recommend strategy papers on<br>Emerging Technologies  | Ms. Kavita Bhatia,<br>Scientist F, MeitY                | Sep 2019  |          |
| 7    | Committee on Additive Manufacturing   | Dr. Sandip Chatterjee,<br>MeitY                         | Nov 2019  | 4 years  |
| 8    | Research & Technology Committee for<br>the Establishment of Centre of<br>Excellence on E-Waste Management   | Dr. Sandip Chatterjee,<br>MeitY                         | Dec 2019  | 5 years  |
| 9    | Committee on Rechargeable Battery<br>Technology   | Dr. Sandip Chatterjee,<br>MeitY                         | Dec 2019  | 5 years  |
| 10   | SPEC's Review Committee   | Mr. Ashish Kumar<br>Scientist 'C' MeitY                 |           |          |
| 11   | Promotion & Awareness of<br>Electronics Systems Design &<br>Manufacturing ESDM) Policy of<br>MeitY - Phase-II"  | Dr. R R Tiwari<br>Scientist 'C', MeitY                  |           |          |
| 12   | Constitution of the Committee to<br>recommend the ministry for further<br>simplification of procedures in<br>approval and disbursement process<br>under Modified Special Incentive<br>Package Scheme (M-SIPS) | Mr. Abhinav Sharma<br>MeitY                             |           |          |



# **Executive Committee – Composition & Meetings**

### **Composition**

During 2022-23 the Executive Committee of the Association was composed of: -

## **Office Bearers**

| Of  | <u>ice Bearers</u>     |  |  |  |  |
|-----|------------------------|--|--|--|--|
| 1.  | Mr. Sanjay Agarwal     | (President), MD, Globe Capacitors Pvt.Ltd., Faridabad                    |  |  |  |
| 2.  | Mr. Atul B Lall        | (Sr.Vice President), Vice Chairman & MD, Dixon Technologies              |  |  |  |
|     | India Pvt. Ltd., Noida |  |  |  |  |
| 3.  | Mr. Sasikumar Gendham  | (Vice President), MD, Salcomp Manufacturing India Pvt. Ltd.Sriperumbudur |  |  |  |
| 4.  | Mr. Anuraag Dhoot      | (Hony. Secretary), MD, Epitome Components Pvt.Ltd., Ahmednagar           |  |  |  |
| 5.  | Mr. Richard Puthota    | (Hony.Treasurer), Sr.Director, MacDermid Alpha Electronics Solutions,    |  |  |  |
|     |                        | Chennai  |  |  |  |
| 6.  | Mr. Rajiv Venkatraman  | (Reg. Chairman, South), PEC Manufacturing Co., Hyderabad                 |  |  |  |
| 7.  | Mr. Sajan David        | (Reg.Co-Chairman, South), Amara Raja Electronics Limited, Hyderabad      |  |  |  |
| 8.  | Mrs. Shobhna Prakash   | (Reg. Co-Chairman, South), RMC Electronics Pvt.Ltd., Bangalore           |  |  |  |
| 9.  | Mr. Vijay Gujarathi    | (Reg. Chairman, West), EOS Power India Ltd., (A Bel Group), Mumbai       |  |  |  |
| 10. | Dr. Girish Vaze        | (Reg. Co-Chairman, West), Elcom International Pvt.Ltd., Mumbai           |  |  |  |
| 11. | Mr. Gagan Bansal       | (Reg. Chairman, North), TDK India Pvt. Ltd., Noida                       |  |  |  |
| 12. | Mr. Varun Manwani      | (Reg. Co-Chairman, North), Sahasra Semiconductors Pvt.Ltd., Bhiwadi      |  |  |  |
| 13. | Dr. Ashwini Aggarwal   | Chairman (Semiconductor & Skill Development SIG) Applied                 |  |  |  |
|     |                        | Materials India Pvt. Ltd., Faridabad                                     |  |  |  |
| 14. | Mr. Mitesh Lokwani     | Chairman (IT Products SIG), HLBS Tech (P) Limited, Bhopal                |  |  |  |
| Cor | <u>nmittee Members</u> |  |  |  |  |
| 1.  | Mr. Paresh Vasani      | Circuit System (I) Ltd., Ahmedabad (Imm. Past President)                 |  |  |  |
| 2.  |                        | AT & S India Private Limited, Nanjangud                                  |  |  |  |
| 3.  | Mr. V Vijayakumar      | Qmax Test Equipments Pvt.Ltd,, Chennai                                   |  |  |  |
| 4.  | Dr. Sreeram Srinivasan | Syrma SGS Technology Ltd., Chennai                                       |  |  |  |
| 5   | Mr. Rajesh Rohira      | Elcompo Electronic Industries Pvt.Ltd., Chennai                          |  |  |  |
| 6.  | Ms. Ritu Ghosh         | Panasonic India Pvt. Ltd., Gurgaon                                       |  |  |  |
| 7.  | Mr. Dharmesh Shah      | Dow Chemical International Pvt.Ltd., Mumbai                              |  |  |  |
| 8.  | Mr. Sanjeev Sehgal     | Samridhi Automations, Noida  |  |  |  |
| 9.  | •                      | Stanesh Semiconductor Pvt.Ltd., Mumbai                                   |  |  |  |
|     | Mr. Srinivas Rao TS    | Super Mount Pack Pvt.Ltd., Bangalore                                     |  |  |  |
| 11. | Ms. Kumud Tyagi        | Bergen Associates Pvt.Ltd., New Delhi                                    |  |  |  |
| _   |                        |  |  |  |  |
|     | manent Invitees        |  |  |  |  |
|     | Mr. Amrit Manwani      | Sahasra Electronics Pvt.Ltd., Noida                                      |  |  |  |
|     | Mr. Pankaj Gulati      | Continental Device India Limited, New Delhi                              |  |  |  |
|     | Mr. Vikram Desai       | Desai Electronics, Pune  |  |  |  |
|     | Mr. Subhash Goyal      | Digital Circuits Pvt.Ltd., Bangalore                                     |  |  |  |
| 5.  | Mr. T Vasu             | Tandon Group, Mumbai   |  |  |  |

- 5. Mr. T Vasu
- 6 Mr. Robert John
- 7. Mr. Vinod Sharma
- 8 Mr. Sanjiv Narayan
- 9. Mr. N. Ramachandran
- 10. Mr. Inderdeep Singh,
- 11. Mr. A.G. Rohira
- 12. Ms. Pamela Anna Mathew
- 13. Mr. K Vijay Kumar Gupta
- 14. Mr. Raj Kapur

SGS Tekniks Manufacturing Pvt. Ltd, Gurgaon Mel Systems & Services Ltd, Chennai

Continental Device India Limited New Delhi

Amphenol Interconnect India Pvt .Ltd. Pune

Elcompo Electronic Industries, Chennai

Deki Electronics Ltd., Noida

- O/E/N India Limited, Kochi
  - Kwality Photonics Pvt.Ltd., Hyderabad
- JCT Electronics, New Delhi



#### Special Invitees

- 1. Mr. Vipin Tyagi
- 2. Mr. V Venkappa
- 3. Mr. Bhupinder Singh
- ELICO Limited, Hyderabad

ED (Retd), C-DOT, New Delhi

- Messe Munchen India Pvt.Ltd., Mumbai
- 4. Mr. B L Bothra 5. Ms. Sujata Soparkar
- E-Pack Durable Solutions Pvt.Ltd., Greater Noida
- Integrated Electronics Technology Pvt.Ltd., Thane

## The Executive Committee met 6 times during the year as follows:

- 20<sup>th</sup> Sept 2022 (after 54<sup>th</sup> AGM) New Delhi
- 17<sup>th</sup> October 2022 New Delhi .
- 13<sup>th</sup> February 2023 New Delhi
- 28<sup>th</sup> April 2023 Chennai
- 17<sup>th</sup> July 2023 Bangalore
- 05<sup>th</sup> September 2023 New Delhi

## **ELCINA'S CENTRAL COMMITTEES FOR THE YEAR 2022-23**

| No. | Committees                    | CHAIRMEN/CO-CHAIRMEN   | Main Objectives   |
|-----|-------------------------------|--|---|
| 1   | Admin & Finance               | <ul> <li>Chairman/Co-Chairman</li> <li>1. Mr. Sanjay Agarwal (President)</li> <li>2. Mr. Paresh Vasani (Imm Past President)</li> <li>Members:</li> <li>3. Mr. Vijay Gujarathi (Sr Vice President)</li> <li>4. Mr. Vinod Sharma (Deki Electronics)</li> <li>5. Mr. Sanjiv Narayan (SGS Tekniks)</li> <li>6. Mr. Pankaj Gulati (CDIL)</li> <li>7. Mr. Amrit Manwani (Sahasra)</li> </ul>                   | <ul> <li>Set monthly /yearly Budget and review</li> <li>Review working of the secretariat &amp; matters relating to resources required for the secretariat.</li> <li>Review ELCINA's constitution and make changes to enable better functioning and flexibility.</li> <li>Review ELCINA infrastructure and facilities</li> </ul>                                    |
| 2.  | Policy & Govt.<br>Interaction | <ul> <li><u>Chairman/Co-Chairman</u></li> <li>Mr. Pankaj Gulati (CDIL)</li> <li>Mr. Vinod Sharma (Deki<br/>Electronics)</li> <li><u>Members</u></li> <li>Mr. Vijay Gujarathi (EOS<br/>Power)</li> <li>Mr. Amrit Manwani (Sahasra<br/>Electronics)</li> <li>Mr. Sanjiv Narayan (SGS<br/>Tekniks)</li> <li>Mr. Ashwini Agrawal (Applied<br/>Materials)</li> <li>Mr. Raj Kapur (JCT Electronics)</li> </ul> | <ul> <li>Review and consider all matters relating to<br/>Central and State Govt. Policies</li> <li>Interact with other Industry Associations such<br/>as FICCI, CII, PHDCCI and other electronics<br/>sister Associations to ensure that matters of<br/>interest for Electronics Hardware are taken up.</li> <li>Trade Barriers – Tariff and Non-Tariff.</li> </ul> |



| -  |                                  |  | years of dedicated service  |
|----|----------------------------------|--|---|
| 3. | Business                         | <ol> <li>Mr Rajiv Venkatraman (PEC<br/>Mfg. Co.)</li> <li>Mr. Sasikumar Gendham<br/>(Salcomp Mfg)</li> <li>Ms. Sujata Soparkar<br/>(Integrated Electronics)</li> <li><u>Chairman/Co-Chairman</u></li> </ol>  | <ul> <li>Organising business development events and<br/>exhibitions and cooperating / partnering with</li> </ul>  |
|    | Development &<br>Trade Promotion | <ol> <li>Mr. N. Ramachandran (Mel<br/>Systems)</li> <li>Mr. Sasikumar Gendham<br/>(Salcomp)</li> <li>Members:</li> <li>Mr. Vijay Gujrathi (EOS)</li> <li>Dr. Sreeram Srinivasan (Syrma)</li> <li>Mr. Pratik Joshi (Meena<br/>Circuits)</li> <li>Mr. Bhupinder Singh (MMI<br/>Pvt.Ltd.)</li> <li>Mr. Richard Puthota (Alpha<br/>Assembly)</li> <li>Ms Shobhana Prakash (RMC<br/>Electronics)</li> </ol> | <ul> <li>exhibitions and cooperating y partitioning with<br/>event organising companies</li> <li>Supporting business development for<br/>Members by creating suitable platforms for<br/>brand and product promotion</li> <li>Interact with international organisations for<br/>promoting trade</li> <li>Creating Buyer-Seller platforms with global<br/>markets and facilitate cooperation, technology<br/>transfers and partnerships</li> <li>Identify emerging technology companies and<br/>products in global markets</li> </ul> |
| 4. | Atmanirbhar<br>Bharat            | Chairman1. Mr. Vinod SharmaMembers1. Mr. Sajan David (Amara Raja<br>Electronics)2. Mr. Ajit Kumar Misra (TDK India)  | <ul> <li>Strategy for enhancing domestic value<br/>addition</li> <li>Growing the Component manufacturing and<br/>EMS Industry for greater self-reliance</li> <li>Reducing imports and improved balance of<br/>trade in ESDM Sector</li> </ul>   |

# **ELCINA'S REGIONAL COMMITTEES (2022-23)**

#### Main Objectives of Regional Committees:

- Deployment of Central Programmes
- Coordinating with State Govts and promoting State Govt. programs for benefit of members
- Addressing local issues & collaborate with local Bodies/Associations
- Communication with Central Committees and Product Panels on the related matters
- Membership Promotion
- Organising Self-Empowerment Programmes for the Industry

| No. | Committees   | CHAIRMAN/CO-CHAIRMEN                                       |
|-----|--------------|--|
| 1   | North & East | Chairman: Mr. Gagan Bansal, TDK India Pvt. Ltd Co-Chairman |



|   |       | Co-Chairman: Mr. Varun Manwani, Sahasra Semiconductors Pvt. Ltd.,    |
|---|-------|--|
| 2 | West  | Chairman: Mr. Vijay Gujarathi, EOS Power India Limited               |
|   |       | <b>Co-Chairman</b> : Dr. Girish Vaze, Elcom International Pvt. Ltd., |
| 3 | South | Chairman: Mr. Rajiv Venkataraman, PEC Manufacturing Co.              |
|   |       | Co-Chairman: Mr. Sajan P David, Amara Raja Electronics Limited       |
|   |       | Co-Chairman: Mrs. Shobhna Prakash, RMC Electronics Pvt. Ltd.,        |

(All other Regional Members to be part of respective regional Committee)

#### Secretariat

The ELCINA Secretariat, headquartered at ELCINA House, New Delhi, is headed by the Secretary General, Mr. Rajoo Goel. Two new additions to the team this year Mr. M P Dubey joined in December and Ms Tina Maya Barman in Jul. We have two trainees Neha Gautam & Himani Sharma supporting various activities including ELCINA Portal. ELCINA India desk in Taiwan (Taipei/Hsinchu) is being managed by Manik Kumar to support cooperation between Indian and Taiwanese companies.

The Team now consists of Rajoo Goel, Yogesh Adalatwale, Sundeep Saxena, Rajesh Rawat, M P Dubey, Tina Barman, Tandra Majumder, Saly Thomas, Prachi Naphade, Narender Maan, Himani & Neha. The with its enhanced team, ELCINA secretariat is poised to deliver better services to our Members. The Support Staff Team consists of Nandlal Arora, Ramesh Kumar and Arjun. All of them together keep the Secretariat ticking to provide seamless services to the Members.

The ELCINA Bhiwadi Cluster SPV Team also operates out of ELCINA House and is managed by Debasish Choudhury and Gaurav Tiwari.

#### Accounts & Auditors

The audited statement of Accounts and Balance Sheet for the year 2022-23 is appended to this Report. M/s Sushil Poddar & Co., Chartered Accountants, New Delhi, Auditors for 2022-23, retiring on the day of the AGM, being eligible for re-election, have offered their services again.

#### **Acknowledgements**

The President and the Executive Committee would like to express gratitude to officials of the Ministry of Electronics & Information Technology, Department of Telecommunications, Departments of Finance, Revenue, Economic Affairs, Industry and Commerce, and Niti Aayog for their continued support. The Committee expresses high appreciation of the cooperation of its constituents as also ESC, Sister Electronic Associations and Chambers of Commerce, with whom we have had regular interaction during the year.

#### **INDEPENDENT AUDITOR'S REPORT**

#### To, The Members of ELECTRONIC INDUSTRIES ASSOCIATION OF INDIA

#### **Report on the Audit of the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of **Electronic Industries Association of India** ('the Company'), which comprise the Balance Sheet as at 31<sup>st</sup> March 2023, the Statement of Income & Expenditure and Cash Flow Statement for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Accounting Standards prescribed under section 133 of the Act read with the Companies (Accounts) Rules, 2014 and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31<sup>st</sup> March 2023, and its surplus for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibility for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### **Responsibilities of Management and Those Charged with Governance for the Financial Statements**

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation and presentation of these financial statements that give a true and fair view of the financial position, financial performance and cash flow of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards ("AS") specified under Section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial



statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statement, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the company's financial reporting process.

#### Information Other than the Financial statement and Auditor's Report Thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, but does not include the financial statement and our auditor's report there on. Our opinion on the financial statement does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statement our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statement or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statement as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statement.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statement, including the disclosures, and whether the financial statement represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in the internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

#### **Report on Other Legal and Regulatory Requirements**

1. As required by the Companies (Auditor's Report) Order, 2020 ("the Order") issued by the Central Government of India in terms of sub-section (11) of section 143 of the Act, on the matters specified in the paragraph 3 and 4 of the order, the information required to be furnished as per the said order is Not Applicable, being a Non-Profit Organization exempted under para 1 (2) (iii) of the CARO, 2020.

- 2. As required by Section 143 (3) of the Act, we report that:
- (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
- (b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
- (c) The Balance Sheet, the Statement of Income & Expenditure and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- (d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with rule 7 Companies (Accounts) Rules, 2014.
- (e) On the basis of the written representations received from the directors as on 31<sup>st</sup> March 2023 taken on record by the Board of Directors, none of the directors is disqualified as on 31<sup>st</sup> March 2023 from being appointed as a director in terms of Section 164 (2) of the Act.
- (f) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended, in our opinion and to the best of our

information and according to the explanations given to us, the remuneration paid/ provided by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act..

- (g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i) The Company does not have any pending litigations which would impact its financial position.
  - ii) The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii) There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company.
  - iv) a)The Management has represented that, to the best of its knowledge and belief, no funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other persons or entities, including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Company or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

b)The Management has represented that, to the best of its knowledge and belief, no funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Funding Parties or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

c)Based on the audit procedures performed that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e) contain any material misstatement.

v) The company has not declared or paid dividend during the year.

## for SUSHIL PODDAR & CO. Chartered Accountants Firm's Registration No. 014969N

-sd Sushil Poddar Partner M.No. 094479 New Delhi Date : 05/09/2023

#### ELECTRONIC INDUSTRIES ASSOCIATION OF INDIA

(Incorporated under section 25 of the Companies Act, 1956) CIN: U74899DL1967NPL015218

#### BALANCE SHEET AS AT 31ST MARCH 2023

| ALANCE SHEET AS AT 31ST MARCH, 2023                   |          |                              | Rs. In "Thousand"            |
|---|----------|------------------------------|------------------------------|
| PARTICULARS   | Note No. | AS AT<br>31ST MARCH,<br>2023 | AS AT<br>31ST MARCH,<br>2022 |
| I. EQUITY AND LIABILITIES                             |          |                              |                              |
| 1 Reserves And Surplus                                | 2        | 35,560.41                    | 30,303.12                    |
| 2 Current Liabilities                                 |          |                              |                              |
| (a) Trade Payables                                    | 3        |                              |                              |
| (i) Dues to MSME                                      |          | 899.95                       | 13.5                         |
| (ii) Dues to others                                   |          | 2,779.70                     | 1,457.6 <sup>-</sup>         |
| (b) Other Current Liabilites                          | 4        | 3,619.05                     | 2,036.6                      |
| (c) Short-Term Provisions                             | 5        | 977.61                       | 412.6                        |
| 1   | OTAL     | 43,836.72                    | 34,223.5                     |
| II. ASSETS  |          |                              |                              |
| 1 Non-Current Assets                                  |          |                              |                              |
| (a) Property, Plant & Equipment and Intangible Assets | 6        |                              |                              |
| (i) Property, Plant & Equipment                       |          | 11,131.11                    | 11,210.2                     |
| (ii) Intangible Assets                                |          | 1,578.02                     | 67.3                         |
| (iii) Intangible Assets under Development             |          | -                            | 1,550.0                      |
| (b) Non Current Investments                           | 7        | 5,490.87                     | 3,854.4                      |
| 2 Current Assets                                      |          |                              |                              |
| (a) Trade Receivables                                 | 8        | 8,458.35                     | 1,709.8                      |
| (b) Cash & Cash Equivalents                           | 9        | 11,980.70                    | 11,648.7                     |
| (c) Short Term Loans and advances                     | 10       | 5,197.66                     | 4,182.9                      |
| г   | OTAL     | 43,836.72                    | 34,223.5                     |
|   |          |                              |                              |

Significant Accounting Policies-1 Notes to Accounts 2 to 16 attached

As per our report of even date attached For Sushil Poddar & Co. Firm Registration No. 014969N **Chartered Accountants** 

| -sd |
|-----|
|-----|

-sd

-sd

Secretary General

President

Sushil Poddar Partner M.No. 094479

Place : New Delhi Date : 05/09/2023 UDIN : 23094479BGUZFQ8020

## ELECTRONIC INDUSTRIES ASSOCIATION OF INDIA

(Incorporated under section 25 of the Companies Act, 1956) CIN: U74899DL1967NPL015218

| STATEMENT OF INCOME AND EXPENDITURE FOR THE YEAR I | ·        |                                   |                                   |
|--|----------|-----------------------------------|-----------------------------------|
| PARTICULARS  | Note No. | YEAR ENDED<br>31ST MARCH,<br>2023 | YEAR ENDED<br>31ST MARCH,<br>2022 |
| Income:  |          |                                   |                                   |
| Revenue From Operations                            | 11       | 48,403.59                         | 23,370.19                         |
| Other income                                       | 12       | 726.98                            | 1,245.23                          |
| Total Income                                       |          | 49,130.57                         | 24,615.42                         |
| Expenses:  |          |                                   |                                   |
| Employee Benefits Expenses                         | 13       | 12,892.34                         | 9,855.46                          |
| Depreciation And Amortization Expense              | 14       | 1,069.25                          | 726.93                            |
| Other Expenses                                     | 15       | 30,058.26                         | 13,360.12                         |
| Total Expenses                                     |          | 44,019.85                         | 23,942.51                         |
| Surplus of Income over Expenditure                 |          | 5,110.72                          | 672.91                            |

Significant Accounting Policies-1 Notes to Accounts 2 to 16 attached

As per our report of even date attached For Sushil Poddar & Co. Firm Registration No. 014969N Chartered Accountants

| -sd   | -sd               | -sd       |
|---|-------------------|-----------|
| <b>Sushil Poddar</b><br>Partner<br>M.No. 094479 | Secretary General | President |

Place : New Delhi Date : 05/09/2023 UDIN : 23094479BGUZFQ8020

## ELECTRONIC INDUSTRIES ASSOCIATION OF INDIA

(Incorporated under section 25 of the Companies Act, 1956) CIN: U74899DL1967NPL015218

#### Cash flow statement for the year ended March 31, 2023

| Cash flow statement for the year ended March 31, 2            |                   | Rs. In "Thousand<br>Year ended Year ende |             |  |  |
|---|-------------------|--|-------------|--|--|
| PARTICULARS   |                   | 31st March,                              | 31st March, |  |  |
| PARTICULARS   |                   | 2023                                     | 2022        |  |  |
| A. CASH FLOWS FROM OPERATING ACTIVITIES                       |                   |  |             |  |  |
| Profit / (Loss) before tax                                    |                   | 5,110.72                                 | 672.91      |  |  |
| Adjustment for :  |                   | ,  |             |  |  |
| Depreciation and amortisation expense                         |                   | 1,069.25                                 | 726.93      |  |  |
| Interest income   |                   | -557.91                                  | -534.12     |  |  |
| Profit on sale of Fixed Assets                                |                   | -6.00                                    | -62.24      |  |  |
| Investment income   |                   | -163.07                                  | -648.91     |  |  |
| Operating profit/(loss) before working capital changes        |                   | 5,452.99                                 | 154.61      |  |  |
| Movements in working capital:                                 |                   |  |             |  |  |
| Increase/ (decrease) in other liabilities                     |                   | 1,582.36                                 | 292.92      |  |  |
| Increase/ (decrease) in trade payable                         |                   | 2,208.54                                 | 625.26      |  |  |
| Increase/ (decrease) in provisions                            |                   | 564.94                                   | 23.59       |  |  |
| Decrease/ (increase) in trade receivable                      |                   | -6,748.46                                | 185.04      |  |  |
| Decrease/ (increase) in loans and advances                    |                   | -303.82                                  | -433.67     |  |  |
| Cash (used in) / generated from operations                    |                   | 2,756.54                                 | 847.75      |  |  |
| Income tax paid (net of refund)                               |                   | -710.92                                  | 14.86       |  |  |
| Net cash (used in)/ generated from operating activities - (A) |                   | 2,045.62                                 | 862.60      |  |  |
| B. CASH FLOWS FROM INVESTING ACTIVITIES                       |                   | ·  |             |  |  |
| Purchase of fixed assets                                      |                   | -950.77                                  | -2,736.27   |  |  |
| Sale of fixed assets  |                   | 6.00                                     | 315.00      |  |  |
| Interest income   |                   | 557.91                                   | 534.12      |  |  |
| Investment income   |                   | 163.07                                   | 648.91      |  |  |
| Sale/(purchase) of non-current investments (net)              |                   | -1,636.44                                | -645.02     |  |  |
| Net cash from/ (used in) investing activities - (B)           |                   | -1,860.23                                | -1,883.26   |  |  |
| C. CASH FLOWS FROM FINANCING ACTIVITIES                       |                   | 1,000.25                                 | 1,005.20    |  |  |
| Proceeds from Corpus fund                                     |                   | 232.98                                   | 189.23      |  |  |
| Special Contribution Received (Net)                           |                   | -86.41                                   |             |  |  |
| Special contribution received (rec)                           |                   | -00.41                                   | 1,699.37    |  |  |
| Net cash from/ (used in) financing activities - (C)           |                   | 146.57                                   | 1,888.60    |  |  |
|   |                   |  |             |  |  |
| Net increase / (decrease) in cash and cash equivalents - (A+B | +C)               | 331.95                                   | 867.94      |  |  |
| Cash and cash equivalents as at beginning of the year         |                   | 11,648.75                                | 10,780.81   |  |  |
| Cash and cash equivalents as at the end of the year           |                   | 11,980.70                                | 11,648.75   |  |  |
| Components of cash and cash equivalents:                      |                   |  |             |  |  |
| Cash on hand  |                   | 0.78                                     | 10.98       |  |  |
| Balances with scheduled banks:                                |                   |  |             |  |  |
| In current accounts   |                   | 1,442.61                                 | 1,557.57    |  |  |
| In deposits   | 22)               | 10,537.32                                | 10,080.20   |  |  |
| Cash and cash equivalents in cash flow statement (refer note  | 09)               | 11,980.70                                | 11,648.75   |  |  |
| As per our report of even date attached                       |                   |  |             |  |  |
| For Sushil Poddar & Co.                                       |                   |  |             |  |  |
| Firm Registration No. 014969N                                 |                   |  |             |  |  |
| Chartered Accountants   |                   |  |             |  |  |
| -sd   | -sd               | -sd                                      |             |  |  |
| Sushil Poddar   | Secretary General | President                                |             |  |  |
|   | Secretary General | riesuent                                 |             |  |  |
| Partner   |                   |  |             |  |  |
| M.No. 094479  |                   |  |             |  |  |
| Place · New Delhi   |                   |  |             |  |  |

Place : New Delhi Date : 05/09/2023

UDIN : 23094479BGUZFQ8020

#### NOTE 1 : SIGNIFICANT ACCOUNTING POLICIES

#### 1) Company Information :

Electronic Industries Association of India ('the Company) is registered under Section 25 of the Companies Act, 1956 as a not for profit organisation. The Company was incorporated on September 14, 1967. The main objectives of the company are:

To promote the rapid development of the Electronics and IT Industry through the development of a healthy and progressive activity in Components manufacture, trade, commerce and sale. And also promote fair competition and healthy trade practives among makers, users and dealers of Electronics, IT Goods and Components.

To promote the interests of the Electronics and IT Industry in matters of legislation, policy or action by the Government and other bodies affecting the industry and allied trade by all legitimate means.

#### 2) Basis of Preparation :

These financial statements have been prepared in accordance with Generally Accepted Accounting Principles in India to comply with Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and relevant provisions of the Companies Act, 2013. The financial statements have been prepared under the historical cost convention on accrual basis.

#### 3) Summary of Significant accounting policies

#### a) Use of Estimates :

The preperation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that effect the reported amounts of assets and liabilities on the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Difference between actual results and estimates are recognised in the period in which the results are known / materialised.

#### b) Property, Plant & Equipment :

Fixed assets are stated at cost of acquisition inclusive of duties, non refundable taxes, incidental expenses related to acquisition.

## c) Intangible Assets :

Intangible assets are stated at cost less accumulated amortisation and impairment loss if any. The cost of Intangible assets comparises its purchase cost and directly attributable expenditure.

#### d) Depreciation :

In respect of Property, Plant & Equipment and Intangible Assets acquired during the year, depreciation is charged on a straight line method basis so as to write off the cost of assets over the useful lives as prescribed in Schedule II of the Companies Act, 2013 and for the assets acquired prior to April 1, 2014, the carrying amount as on April 1, 2014 is depreciated over the remanding useful life.

Assets below Rs. 5,000/- are fully written off in the year of purchase. Software and Web expenses are Capitalized. The same is written off in three years.

## e) Investment:

Current Investments are carried at the lower of Cost or Quoted/fair value, computed category wises. Long Term Investments are stated at cost. Provision for diminution in the value of Long Term Investments is made only if, such decline is other than temporary in the opinion of the management .

## f) Retirement Benefits :

(i) Retirement Benefits in the from of Provident fund are shown in Statement of Income and Expenditure as expenditure/Contribution for the year.

(ii) The Company is maintaining Group Gratuity-Cum-Insurance scheme with LIC of India.

## g) Admission Fees :

The admission Fee from new entrants is credited to Corpus Fund.

## h) Recognition of Revanue/Expenditure :

Revenue /Income and Cost/Expenditure are generally accounted on accural basis, as they are earned or incurred.

## i) Dividend :

Dividend on Investments is accounted for on cash basis.

## j) Provisions, Contingent Liabilities and Contingent Assets :

In accordance with Accounting Standard -29 (Provisions, Contingent Liabilities and Contingent Assets), issued by the institute of Chartered Accountants of India, provisions are recognised in the accounts in respect of present probable obligations, the amount of which can be reliably estimated.

Contingent liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the company .

# 2 RESERVES & SURPLUS

| RESERVES & SURPLUS   |               | Rs. In "Thousand" |
|--|---------------|-------------------|
|  | As at         | As at             |
| Particulars  | 31st March,   | 31st March,       |
|  | 2023          | 2022              |
| (a) Corpus Fund  |               |                   |
| As Per last Balance Sheet                                    | 3,245.98      | 3,056.75          |
| Add: Admission Fees Received During the Year                 | 232.98        | 189.23            |
|  | 3,478.96      | 3,245.98          |
| (b) Library Fund   |               |                   |
| As Per last Balance Sheet                                    | 7.82          | 7.82              |
| Add: Funds received during the year                          | -             | -                 |
|  | 7.82          | 7.82              |
| (c) Building Fund  |               |                   |
| As Per last Balance Sheet                                    | 11,544.87     | 11,544.87         |
| Add: Funds received during the year                          | -             | -                 |
|  | 11,544.87     | 11,544.87         |
| (d) Special Contribution ESDM Projects - Infrastructure Fund |               |                   |
| As Per last Balance Sheet                                    | 300.24        | -                 |
| Add: Fund Received during the year                           | -             | 466.38            |
| Less: Funds utilised during the year                         | 86.41         | 166.13            |
|  | 213.84        | 300.24            |
| (e) Special Contribution ESDM Projects Portal Fund           |               |                   |
| As Per last Balance Sheet                                    | 1,399.13      | -                 |
| Add: Fund Received during the year                           | -             | 1,399.13          |
|  | 1,399.13      | 1,399.13          |
| (f) Surplus  |               |                   |
| As Per last Balance Sheet                                    | 13,805.09     | 13,132.18         |
| Add: Excess of Income over Expenditure                       | 5,110.72      | 672.91            |
|  | 18,915.81     | 13,805.09         |
| тот  | TAL 35,560.41 | 30,303.12         |

## 3 TRADE PAYABLE

| Particulars                                 | As at<br>31st March,<br>2023 | As at<br>31st March,<br>2022 |
|---|------------------------------|------------------------------|
| (a) Trade Payable to MSME                   |                              |                              |
| Outstanding for the period less than 1 year | 899.95                       | 13.50                        |
| Outstanding for 1 year to 2 years           | -                            | -                            |
| Outstanding for the period more than 2 year | -                            | -                            |
|   | 899.95                       | 13.50                        |
| (b) Trade Payable to Other                  |                              |                              |
| Outstanding for the period less than 1 year | 2,779.70                     | 1,457.61                     |
| Outstanding for 1 year to 2 years           | -                            | -                            |
| Outstanding for the period more than 2 year | -                            | -                            |
|   | 2,779.70                     | 1,457.61                     |
| TOTAL                                       | 3,679.65                     | 1,471.11                     |

#### 3.1 Due to Micro and Small Enterprises

#### Rs. In "Thousand"

The Company has certain dues to suppliers registered under Micro, Small and Medium Enterprises Development Act, 2006

|  | As at<br>31st March,<br>2023 | As at<br>31st March,<br>2022 |
|--|------------------------------|------------------------------|
| <ul> <li>a) The principal amount remaining unpaid to any supplier at the end of the<br/>year.</li> </ul>   | 899.95                       | 13.50                        |
| b) Interest due remaining unpaid to any supplier at the end of the year.   | -                            | -                            |
| c) The amount of interest paid by the buyer in terms of section 16 of the MSMED<br>Act, 2006, along with the amount of the payment made to the supplier beyond the<br>appointed day during the year.   |                              | -                            |
| d) The amount of interest due and payable for the period of delay in making<br>payment (which have been paid but beyond the appointed day during the year) but<br>without adding the interest specified under the MSMED Act, 2006.   |                              | _                            |
| e) The amount of interest accrued and remaining unpaid at the end of each accounting year.   | -                            | -                            |
| f) The amount of further interest remaining due and payable even in the succeeding<br>years, until such date when the interest dues above are actually paid to the small<br>enterprises, for the purpose of disallowance of a deductible expenditure under<br>section 23 of the MSMED Act, 2006. |                              |                              |
|  | -                            | -                            |

Disclosure of payable to vendors as defined under the "Micro, Small and Medium Enterprise Development Act, 2006" is based on the information available with the Company regarding the status of registration of such vendors under the said Act, as per the intimation received from them on requests made by the Company.

#### 4 OTHER CURRENT LIABILITIES

| Particulars                       |       | As at<br>31st March,<br>2023 | As at<br>31st March,<br>2022 |
|-----------------------------------|-------|------------------------------|------------------------------|
| (a) Statutary Dues Payable        |       | 1,066.48                     | 420.11                       |
| (b) Advances Received for Project |       | 1,747.07                     | 997.07                       |
| (c) Payable to Staff              |       | 36.90                        | -                            |
| (d) Refundable to Members         |       | 300.54                       | 199.51                       |
| (e) Security Deposit              |       | 468.06                       | 420.00                       |
|                                   | TOTAL | 3,619.05                     | 2,036.69                     |

## 5 SHORT TERM PROVISIONS

| Particulars  | As at<br>31st March,<br>2023 | As at<br>31st March,<br>2022 |
|--|------------------------------|------------------------------|
| (a)Provision for Employees benefits<br>(i) Ex-Gratia Payable<br>(ii) Staff Incentive Payable | 426.92<br>550.69             | 412.67                       |
| ΤΟΤΑ   | 977.61                       | 412.67                       |

|     | 6 Property, Plant & Equipment and Intangible Assets Rs. In "The |                           |   |  |                            |                           |              |  | Rs. In "Thousand"          |                            |
|-----|---|---------------------------|---|--|----------------------------|---------------------------|--------------|--|----------------------------|----------------------------|
|     | Description   |                           | Gross   | Block  |                            |                           | Depre        | ciation                                      |                            | Net Block                  |
|     |   | As at<br>April 1,<br>2022 | Additions /<br>Adjustments<br>during the year | Deduction /<br>Retirement<br>during the year | As at<br>March 31,<br>2023 | As at<br>April 1,<br>2022 | For the year | Deduction/<br>adjustments<br>during the year | As at<br>March 31,<br>2023 | As at<br>March 31,<br>2023 |
|     | Property, Plant & Equipment                                     |                           |   |  |                            |                           |              |  |                            |                            |
| (a) | Leased Assets   |                           |   |  |                            |                           |              |  |                            |                            |
|     | Lease Hold Land   | 1,706.32                  | -   | -  | 1,706.32                   | -                         | -            | -  | -                          | 1,706.32                   |
| (b) | Own Assets  |                           |   |  |                            |                           |              |  |                            |                            |
|     | Building  | 9,943.16                  | -   | -  | 9,943.16                   | 3,162.60                  | 164.78       | -  | 3,327.39                   | 6,615.78                   |
|     | Furniture & Fixture   | 4,205.87                  | 38.28   | -  | 4,244.15                   | 3,266.03                  | 164.71       | -  | 3,430.74                   | 813.41                     |
|     | Office Equipments   | 3,815.95                  | 351.04  | 68.64  | 4,098.35                   | 3,231.56                  | 141.38       | 68.64  | 3,304.29                   | 794.06                     |
|     | Computer & Printer  | 1,690.80                  | 261.44  | -  | 1,952.25                   | 1,565.03                  | 124.94       | -  | 1,689.96                   | 262.28                     |
|     | Vehicle   | 1,130.38                  | -   | -  | 1,130.38                   | 60.27                     | 134.14       | -  | 194.41                     | 935.97                     |
|     | Generator   | 65.87                     | -   | -  | 65.87                      | 62.58                     | -            | -  | 62.58                      | 3.29                       |
|     | TOTAL (A)   | 22,558.35                 | 650,77  | 68.64  | 23,140.48                  | 11,348.07                 | 729.94       | 68.64  | 12,009.37                  | 11,131.11                  |
|     | Intangible Assets   |                           |   |  |                            |                           |              |  |                            |                            |
| (a) | Own Assets  |                           |   |  |                            |                           |              |  |                            |                            |
|     | ELCINA Portal   | -                         | 1,850.00                                      | -  | 1,850.00                   | -                         | 291.85       | -  | 291.85                     | 1,558.15                   |
|     | Software  | 258.64                    | -   | -  | 258.64                     | 191.31                    | 47.46        | -  | 238.77                     | 19.87                      |
|     | TOTAL (B)   | 258.64                    | 1,850.00                                      | -  | 2,108.64                   | 191.31                    | 339.30       | -  | 530,61                     | 1,578.02                   |
|     | Intangible Assets under Development                             |                           |   |  |                            |                           |              |  |                            |                            |
| (a) | Own Assets  |                           |   |  |                            |                           |              |  |                            |                            |
|     | ELCINA Portal W.I.P.  | 1,550.00                  | -   | 1,550.00                                     | -                          | -                         | -            | -  | -                          | -                          |
|     | TOTAL (C)   | 1,550.00                  | -   | 1,550.00                                     | -                          | -                         | -            | -  | -                          | -                          |
|     | TOTAL(A+B+C)  | 24,366.99                 | 2,500.77                                      | 1,618.64                                     | 25,249.12                  | 11,539.38                 | 1,069.25     | 68.64  | 12,539.98                  | 12,709.13                  |

|     | Description                         |                           | Gross   | Block  |                            |                           | Depre        | ciation                                      |                            | Net Block                  |
|-----|-------------------------------------|---------------------------|---|--|----------------------------|---------------------------|--------------|--|----------------------------|----------------------------|
|     |                                     | As at<br>April 1,<br>2021 | Additions /<br>Adjustments<br>during the year | Deduction /<br>Retirement<br>during the year | As at<br>March 31,<br>2022 | As at<br>April 1,<br>2021 | For the year | Deduction/<br>adjustments<br>during the year | As at<br>March 31,<br>2021 | As at<br>March 31,<br>2022 |
|     | Property, Plant & Equipment         |                           |   |  |                            |                           |              |  |                            |                            |
| (a) | Leased Assets                       |                           |   |  |                            |                           |              |  |                            |                            |
|     | Lease Hold Land                     | 1,706.32                  | -   | -  | 1,706.32                   | -                         | -            | -  | -                          | 1,706.32                   |
| (b) | Own Assets                          |                           |   |  |                            |                           |              |  |                            |                            |
|     | Building                            | 9,943.16                  | -   | -  | 9,943.16                   | 2,997.82                  | 164.78       | -  | 3,162.60                   | 6,780.56                   |
|     | Furniture & Fixture                 | 4,185.94                  | 19.93   | -  | 4,205.87                   | 3,103.98                  | 162.06       | -  | 3,266.03                   | 939.83                     |
|     | Office Equipments                   | 3,780.00                  | 35.95   | -  | 3,815.95                   | 3,095.83                  | 135.73       | -  | 3,231.56                   | 584.39                     |
|     | Computer & Printer                  | 1,690.80                  | -   | -  | 1,690.80                   | 1,483.36                  | 81.66        | -  | 1,565.03                   | 125.78                     |
|     | Vehicle                             | 1,145.01                  | 1,130.38                                      | 1,145.01                                     | 1,130.38                   | 817.25                    | 135.24       | 892.22                                       | 60.27                      | 1,070.11                   |
|     | Generator                           | 65.87                     | -   | -  | 65.87                      | 62.58                     | -            | -  | 62.58                      | 3.29                       |
|     | TOTAL (A)                           | 22,517.10                 | 1,186.27                                      | 1,145.01                                     | 22,558.35                  | 11,560.82                 | 679.47       | 892.22                                       | 11,348.07                  | 11,210.28                  |
|     | Intangible Assets                   |                           |   |  |                            |                           |              |  |                            |                            |
| (a) | Own Assets                          |                           |   |  |                            |                           |              |  |                            |                            |
|     | Software                            | 258.64                    | -   | -  | 258.64                     | 143.85                    | 47.46        | -  | 191.31                     | 67.33                      |
|     | TOTAL (B)                           | 258.64                    | -   | -  | 258.64                     | 143.85                    | 47.46        | -  | 191.31                     | 67.33                      |
|     | Intangible Assets under Development |                           |   |  |                            |                           |              |  |                            |                            |
| (a) | Own Assets                          |                           |   |  |                            |                           |              |  |                            |                            |
|     | ELCINA Portal W.I.P.                | -                         | 1,550.00                                      | -  | 1,550.00                   | -                         | -            | -  | -                          | 1,550.00                   |
|     | TOTAL (C)                           |                           | 1,550.00                                      | -  | 1,550.00                   | -                         | -            | -  | -                          | 1,550.00                   |
|     | TOTAL(A+B+C)                        | 22,775.74                 | 2,736.27                                      | 1,145.01                                     | 24,366.99                  | 11,704.67                 | 726.93       | 892.22                                       | 11,539.38                  | 12,827.61                  |

## 7 NON CURRENT INVESTMENTS

Rs. In "Thousand"

| Particulars   | NO OF<br>UNITS /<br>SHARES | AS AT<br>31ST MARCH,<br>2023 | NO OF<br>UNITS /<br>SHARES | AS AT<br>31ST MARCH,<br>2022 |
|---|----------------------------|------------------------------|----------------------------|------------------------------|
| Trade Investments :                                 |                            |                              |                            |                              |
| In Equity Shares-Unquoted                           |                            |                              |                            |                              |
| Equity Shares of Rs.10/- each fully paid in         |                            |                              |                            |                              |
| (a) Electronics Sector Skills Council of India      | 50.00                      | 500.00                       | 50.00                      | 500.00                       |
| (b) Elcina Electronic Manufacturing Cluster Pvt Ltd | 0.10                       | 1.00                         | 0.10                       | 1.00                         |
| TOTAL (A)   |                            | 501.00                       |                            | 501.00                       |
| Non Trade Investments                               |                            |                              |                            |                              |
| Investments in Mutual Funds-Quoted                  |                            |                              |                            |                              |
| (a) UTI-Ultra Short Term Fund - Regular Plan (G)    | 0.07                       | 212.68                       | 0.07                       | 212.68                       |
| (b) UTI Regular Savings Fund - FLEXI Payout of IDCW | 11.09                      | 389.64                       | 11.09                      | 389.64                       |
| (c) UTI Regular Savings Fund - Regular Plan (G)     | 85.41                      | 4,387.55                     | 58.18                      | 2,751.11                     |
| TOTAL (B)   |                            | 4,989.87                     |                            | 3,353.43                     |
| TOTAL(A)+(B)  |                            | 5,490.87                     |                            | 3,854.43                     |

7.1 Aggregate Market value of quoted investment as on 31st March 2023 is Rs. 52,54,604/-(Previous Year Rs.3688510/-)

## 8 TRADE RECEIVABLES

Rs. In "Thousand"

| Particulars                                |       | AS AT<br>31ST MARCH,<br>2023 | AS AT<br>31ST MARCH,<br>2022 |
|--|-------|------------------------------|------------------------------|
| (Unsecured & Undisputed - Considered Good) |       |                              |                              |
| Trade receivables                          |       |                              |                              |
| (a) Outstanding for less than six months   |       | 7,635.69                     | 1,466.90                     |
| (b) Outstanding for six months to 1 year   |       | 796.11                       | 190.08                       |
| (c) Outstanding for 1 year to 2 years      |       | 26.55                        | 52.91                        |
| (d) Outstanding for 2 year to 3 years      |       | -                            | -                            |
|  | TOTAL | 8,458.35                     | 1,709.88                     |

# 9 CASH AND CASH EQUIVALENT

| Particulars  | AS AT<br>31ST MARCH,<br>2023 | AS AT<br>31ST MARCH,<br>2022 |
|--|------------------------------|------------------------------|
| (a) Balances with Banks  |                              |                              |
| -In Current Accounts   | 1,442.61                     | 1,557.57                     |
| -In Fixed Deposits   | 10,537.32                    | 10,080.20                    |
| (b) Cash on Hand   | 0.78                         | 10.98                        |
| TOTAL  | 11,980.70                    | 11,648.75                    |
| Fixed Deposits with maturity for more than 3 months but less than 12 months. | 3,059.73                     | 6,199.75                     |
| Fixed Deposits with maturity for more than 12 months                         | 7,078.38                     | 2,198.16                     |

## 10 SHORT TERM LOANS & ADVANCES

| Particulars                   |       | AS AT<br>31ST MARCH,<br>2023 | AS AT<br>31ST MARCH,<br>2022 |
|-------------------------------|-------|------------------------------|------------------------------|
| (Unsecured, considered good)  |       |                              |                              |
| (a) TDS Receivable            |       | 3,245.00                     | 2,534.08                     |
| (b) Security Deposit          |       | 13.70                        | 18.70                        |
| (c) Balances with GST A/c     |       | 347.18                       | 308.38                       |
| (d) Component Project Advance |       | 932.12                       | 227.12                       |
| (e) Other Advances            |       | 659.66                       | 1,094.64                     |
|                               | TOTAL | 5,197.66                     | 4,182.92                     |

# 11 REVENUE FROM OPERATION

| REVENUE FROM OPERATION                                 |       |                                   | Rs. In "Thousand"                 |
|--|-------|-----------------------------------|-----------------------------------|
| Particulars  |       | Year ended<br>31st March,<br>2023 | Year ended<br>31st March,<br>2022 |
| (a) Member Contribution/Subscription                   |       | 13,761.43                         | 10,668.92                         |
| (b) Sale of Publication                                |       | 109.77                            | 64.08                             |
| (c) Advertisement in Publication                       |       | 1,538.25                          | 1,191.01                          |
| (d) Conferences/Seminar/Participation Fee              |       | 24,136.27                         | 2,175.46                          |
| (e) Exhibitions/Displays                               |       | 1,064.00                          | 642.48                            |
| (f) CKM Receipts                                       |       | -                                 | 27.00                             |
| (g) Grant from Govt. Department                        |       | 900.00                            | 200.00                            |
| (h) Investment Advisory Projects Income                |       | 2,387.50                          | 3,558.89                          |
| (i) Secretarial Affiliate fee                          |       | 2,005.73                          | 1,811.33                          |
| (j) Supply Chain Study/PCB Study Income/Other Research |       | 2,200.65                          | 2,531.03                          |
| (k) Support for Social Media Outreach                  |       | 300.00                            | 500.00                            |
|  | TOTAL | 48,403.59                         | 23,370.19                         |

## 12 OTHER INCOME

| Particulars                  | Year ended<br>31st March,<br>2023 | Year ended<br>31st March,<br>2022 |
|------------------------------|-----------------------------------|-----------------------------------|
| (a) Interest Received        | 557.91                            | 534.12                            |
| (b) Profit on Sale of Assets | 6.00                              | 62.20                             |
| (c) Investment Income        | 163.07                            | 648.91                            |
| TOTAL                        | 726.98                            | 1,245.23                          |

# 13 EMPLOYEE BENEFITS EXPENSES

| EMPLOYEE BENEFITS EXPENSES                  |       | Rs. In "Thousand"                 |                                   |  |
|---|-------|-----------------------------------|-----------------------------------|--|
| Particulars                                 |       | Year ended<br>31st March,<br>2023 | Year ended<br>31st March,<br>2022 |  |
| (a) Salary & Allowances                     |       | 12,050.44                         | 9,100.53                          |  |
| (b) Contribution to Provident & Other funds |       | 623.84                            | 595.98                            |  |
| (c) Staff Welfare Expenses                  |       | 218.06                            | 158.96                            |  |
|   | TOTAL | 12,892.34                         | 9,855.46                          |  |

## 14 DEPRECIATION AND AMORTISATION

|                  |       | Year ended  | Year ended  |  |
|------------------|-------|-------------|-------------|--|
| Particulars      |       | 31st March, | 31st March, |  |
|                  |       | 2023        | 2022        |  |
| (a) Depreciation |       | 1,069.25    | 726.93      |  |
|                  | TOTAL | 1,069.25    | 726.93      |  |

## 15 OTHER EXPENSES

| Particulars                                 |       | Year ended<br>31st March,<br>2023 | Year ended<br>31st March,<br>2022 |
|---|-------|-----------------------------------|-----------------------------------|
| (a) Legal & Professional Charges            |       | 1,450.56                          | 1,075.63                          |
| (b) Electricitry/ Water Expenses            |       | 456.96                            | 408.46                            |
| (c) Auditor Remuneration                    |       | 52.90                             | 46.00                             |
| (d) Bank Charges                            |       | 32.96                             | 11.67                             |
| (e) Telephone & Communication               |       | 516.76                            | 404.47                            |
| (f) Rent,Rates & Taxes                      |       | 628.08                            | 570.84                            |
| (g) Insurance                               |       | 11.44                             | 13.00                             |
| (h) Printing & Statonery                    |       | 208.70                            | 110.38                            |
| (i) Supply Chain / PCB Study Exps.          |       | 3,486.86                          | 1,537.75                          |
| (j) Secuirty Charges                        |       | 323.62                            | 336.46                            |
| (k) Conference / Seminar / Meeting Expenses |       | 15,050.71                         | 2,391.63                          |
| (I) Misc. Expenses                          |       | 355.79                            | 153.21                            |
| (m) Membership & Subscription               |       | 16.00                             | 16.00                             |
| (n) Business Promotion                      |       | 258.64                            | 558.77                            |
| (o) Repair & Maintenance                    |       | 368.77                            | 154.65                            |
| (p) Travel & Conveyence                     |       | 1,957.73                          | 997.77                            |
| (q) CKM Expenses                            |       | 453.98                            | 13.70                             |
| (r) Investment Advisory Projects Expenses   |       | 2,140.75                          | 3,121.15                          |
| (s) IT Expenses                             |       | 439.92                            | 323.73                            |
| (t) Publication                             |       | 1,038.62                          | 686.36                            |
| (u) Bad Debts                               |       | 808.50                            | 428.50                            |
|   | TOTAL | 30,058.26                         | 13,360.12                         |

#### 16 NOTES TO ACCOUNTS

Rs. In "Thousand"

16.1 Previous year figures have been regrouped /reclassified wherever necessary to conform to the present year presentation.

16.2 The company is licensed to operate under Section 25 of Companies Act, 1956 and limited by guarantee.

## 16.3 FOREIGN CURRENCY TRANSACTION :

| PARTICULARS                             | CURRENT YEAR | PREVIOUS YEAR |
|---|--------------|---------------|
|   | (Rs.)        | (Rs.)         |
| a) Expenditure in Foreign Currency      |              |               |
| - Foreign Travelling                    | 216.12       | -             |
| - Conference/Meeting/Exhibition Expense | 604.28       | 83.09         |
| b) Income in Foreign Currency           |              |               |
| - Exhibition & Membership Fees          | 161.17       | 130.17        |
| - Conferences/Seminar/Participation Fee | 1,037.90     | 740.85        |
| - Supply Chain Study / PCB Study Income | 1,013.72     | 1,112.85      |
|   |              |               |

#### 16.4 **PROVISION FOR TAXATION :**

No provision for Income Tax as per the provision of Income Tax Act, 1961 is required to be made in view of the company is registered u/s 12(a) of Income Tax Act, 1961.

#### 16.5 AUDITOR REMUNERATION

| PARTICULARS            | CURRENT YEAR<br>(Rs.) | PREVIOUS YEAR<br>(Rs.) |
|------------------------|-----------------------|------------------------|
| Audit Fee              | 52.90                 | 46.00                  |
| Certification          | 5.00                  | 20.00                  |
| Taxation               | 12.50                 | 12.50                  |
| GST Audit              | 15.00                 | 15.00                  |
| Out of Pocket Expenses | 4.21                  | 4.94                   |
|                        | 89.61                 | 98.44                  |

#### 16.6 RATIOS

The following are analytical ratios for the year ended March 31, 2023 and March 31, 2022

| Particulars                       | Numerator                         | Denominator              | 31-Mar-23 | 31-Mar-22 | Variance |
|-----------------------------------|-----------------------------------|--------------------------|-----------|-----------|----------|
| Current Ratio                     | Current assets                    | Current liabilities      | 3.10      | 4.47      | -1.38    |
| Trade receivables turnover ratio  | Revenue                           | Average Trade Receivable | 9.52      | 12.97     | 22.49    |
| Net capital turnover ratio        | Revenue                           | Working Capital          | 2.00      | 1.15      | 3.15     |
| Net profit ratio                  | Net Profit                        | Revenue                  | 0.11      | 0.03      | 0.13     |
| Return on capital employed (ROCE) | Earning before interest and taxes | Capital Employed(4)      | 0.14      | 0.02      | 0.17     |

16.6 In the opinion of the Directors, the Current Assets, Loans and Advances have the value at which they are stated in the Balance sheet, if realised in the ordinary course of business and provision for all known liabilities has been adequately made in the accounts.

16.7 Debit and Credit balances of parties are subject to their confirmation.

As per our report of even date attached For Sushil Poddar & Co. Firm Registration No. 014969N Chartered Accountants

| -sd           | -sd               | -sd       |
|---------------|-------------------|-----------|
| Sushil Poddar | Secretary General | President |
| Partner       |                   |           |

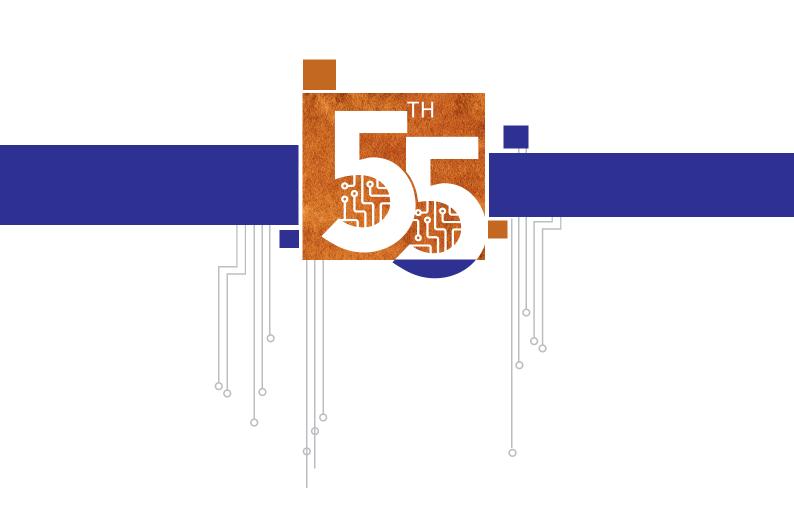
Place : New Delhi Date : 05/09/2023 UDIN : 23094479BGUZFQ8020

M.No. 094479

NOTES

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